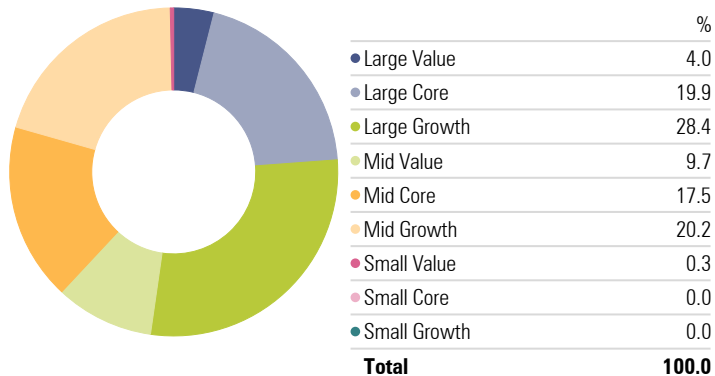


Portfolio Objective & Strategy

The objective of the Moderate Growth Portfolio is long-term capital appreciation by investing in a diversified portfolio of growth sectors. The manager seeks to achieve this objective by investing in the common stocks of some of America's most well-known growth companies. The manager attempts to identify companies that are likely to grow their sales, earnings and stock prices faster than the overall market. The PIM portfolio manager will employ customized quantitative strategies to develop portfolios the manager feels are comprised of attractively valued companies. Superior absolute and relative earnings growth, earnings predictability, and confidence in earnings forecasts are important parts of the selection process. In addition, the manager looks for companies experiencing some or all of the following: high sales growth, high unit growth, high or improving returns on assets and equity, and a strong balance sheet.

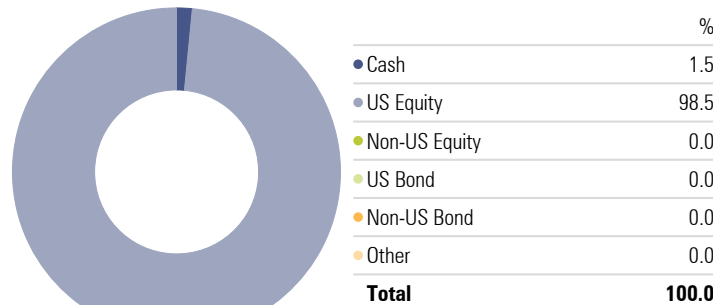
Market Capitalization of Equities

Portfolio Date: 3/31/2019



Asset Allocation

Portfolio Date: 3/31/2019



Portfolio Composition

Inception Date: 3/31/1990
 Number of Holdings: 40
 Total Portfolio Assets: \$88.41 million
 Beta (3 years) vs S&P 500: 1.05

Top 10 Holdings

Portfolio Date: 3/31/2019

Ten Largest Holdings	Ticker	Portfolio Weighting %
Mastercard Inc A	MA	4.37
Ross Stores Inc	ROST	3.84
Zebra Technologies Corp	ZBRA	3.69
Burlington Stores Inc	BURL	3.34
Lennox International Inc	LII	3.33
Aon PLC	AON	3.17
Edwards Lifesciences Corp	EW	3.15
Fleetcor Technologies Inc	FLT	3.10
S&P Global Inc	SPGI	3.08
Dominio's Pizza Inc	DPZ	2.95

Sector Diversification

Portfolio Date: 3/31/2019

Consumer Discretionary %	21.62
Consumer Staples %	0.00
Energy %	2.70
Financials %	13.44
Healthcare %	12.30
Industrials %	21.20
Information Technology %	14.20
Materials %	7.33
Communication Services %	2.47
Utilities %	2.66
Real Estate %	2.09

Fees for the PIM Program include Advisory services, performance measurement, transaction costs, custody services and trading. The fees do not cover charges and expenses of any mutual funds that may be purchased within the program and customary brokerage charges and expenses of any mutual funds that may be purchased within the program and customary brokerage charges apply to non-program assets. Fees are based on the assets in the account and are assessed quarterly. There is a minimum fee of \$250 per calendar quarter to maintain this type of account. Advisory accounts are not designed for excessively traded or inactive accounts, and may not be suitable for all investors. During periods of lower trading activity, your costs might be lower if our compensation was based on commissions. Please carefully review the Wells Fargo Advisors advisory disclosure document for a full description of our services, including fees and expenses. The minimum account size for this program is \$50,000. You should review your investment objectives, risk tolerance and liquidity needs before selecting a suitable investment program.

The Top Ten Holdings list represents the largest percentage of holdings in a representative account of the style as of the date shown above and is subject to change without notice. The mention of specific securities is not a recommendation or a solicitation for any person to buy, sell or hold a particular security.

Portfolio shown is as of 3/31/2019 and subject to change. As PIM portfolios are separately managed the individual client account holdings will vary, perhaps significantly, from those listed on this factsheet. Information, such as industry sector allocation percentages and market capitalization allocation percentages, will also vary from the information listed on this factsheet. A client opening an account today may, or may not, be invested in securities or sectors based upon the percentages shown on this factsheet. For the most recent portfolio composition please contact the PIM Manager.

Dividends are not guaranteed and are subject to change or elimination.

Beta - Beta is a measure of systematic risk with respect to a benchmark. Systematic risk is the tendency of the value of the fund and the value of the benchmark to move together. Beta measures the sensitivity of the fund's excess total return (total return minus the risk-free return) with respect to the benchmark's excess return that results from their systematic co-movement.

S&P 500 Index: Covers 500 industrial, utility, transportation, and financial companies of the US markets. The unmanaged value-weighted index represent about 75% of the NYSE market capitalization and 30% of the NYSE issues. 0218-03052

Past Performance is No Guarantee of Future Results

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